

Model Question Paper

Inventory & Retail

1. What is Safety Stock ?.

Inventory held to cover random unpredictable fluctuations in supply and demand or lead time is called Safety Stock.

2 . What is Stock out? .

If the demand during the lead time exceeds forecast, we can expect a stock out .

3 What is Lead Time ? .

Total time required to complete one unit of product or service is termed as Lead Time.

4 Expand Reverse Logistics

Reverse Logistics refers to all operations relating to reuse of product and materials .It is the process of planning implementing and controlling efficient cost effective flow of raw materials in process inventory, finished goods and related information from the point of consumption to the point of origin for the purpose of recapturing value or proper disposal.

5 What is Inventory? .

Inventory is the goods or materials stored in a warehouse for meeting Business needs.

6) Expand the following Abbreviations

- **FIFO**
 - First in First Out .
- **LIFO**
 - Last in First Out .
- **FEFO**
 - First Expiry First Out .

- **LEFO**
- Last Expiry First Out .
- **FCL**
- Full Container Load .
- **LCL**
- Less than a full container Load .
- **FTL**
- Full Truck Load.
- **LTL**
- Less than a full Truck Load .
- **MHE**
- Material Handling Equipment.
- **SKU**

It is unique combination of product, variant and pack size that is stocked in the warehouse.

6 What is Inventory Counting ? .

It is a process of stock taking and reconciling the physical stock with the system stock.

7 What is Cycle Counting ? .

It is a process of counting inventory of an item at a certain frequency.

8 What is Periodic Inventory Counting ? .

9 The inventory count process that involves the counting of 100% SKUs on quarterly basis.

10 What is Perpetual Inventory Counting ? .

The process of physical counting of SKUs on continuous basis.

11 What is Blind Cycle Count Sheet ? .

The list of SKUs generated from the system without Warehouse system stock (blind sheet) used for physical counting.

12 What is Inventory Variance Report ? .

The report reflecting the deviations between the physical stock and Warehouse system stock for a combination of SKU and MRP.

13 What is Inventory Accuracy ? .

The measure of the match between the physical inventory and Warehouse system inventory.

14 Describe Hedge Inventory.

Some products such as minerals and commodities such as grains, metals and animal products are traded on a world wide market

The price of these products fluctuates according to world supply and demand

If buyers expect prices to rise, they can purchase hedge inventory when prices are low

15 What are the types of Retail Outlets.

Department Stores, Super Markets, Warehouse Stores, Mom and Pop store, Speciality Stores, Malls, E –tailers, Dollar Store, Hypermarkets.

16 What are the factors affecting retailing decisions.

Target Market, Merchandise Management, Store location, Store Image, Store design, promotion,

17 What is Merchandising.?

Merchandising is the entire process of creating or procuring a product or service needed by the consumer and ensuring that it reaches place where the consumer can buy it. It is integral to any retail Organization.

18 .What are the types of Non Store Retailing.

In home retailing, Telesales, Catalogue retailing, Direct response retailing, Automatic vending , Electronic retailing,

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